

**SOUTHEAST COMMUNITY FUTURES DEVELOPMENT CORPORATION
FINANCIAL STATEMENTS
MARCH 31, 2012**



Imani Chartered Accountant Inc.

**SOUTHEAST COMMUNITY FUTURES DEVELOPMENT CORPORATION
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MARCH 31, 2012**

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Independent Auditor's Report

To the Board of Directors of:
Southeast Community Futures Development Corporation

I have audited the accompanying financial statements of **Southeast Community Futures Development Corporation**, which comprise the statement of financial position as at **March 31, 2012**, and the statements of operations and changes in fund balances and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian generally accepted accounting principles, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with Canadian generally accepted auditing standards. Those standards require that I comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

Opinion

In my opinion, the financial statements present fairly, in all material respects, the financial position of **Southeast Community Futures Development Corporation** at **March 31, 2012**, and the results of its operations and its cash flows for the year then ended in accordance with Canadian generally accepted accounting principles.

Winnipeg, Canada
August 31, 2012

Imani Chartered Accountant

CHARTERED ACCOUNTANT

SOUTHEAST COMMUNITY FUTURES DEVELOPMENT CORPORATION
STATEMENT OF FINANCIAL POSITION
AS AT MARCH 31, 2012

	Operating Fund \$	Regular Repayable Investment Fund \$	Regular Non-repayable Investment Fund \$	Disabled Repayable Investment Fund \$	Youth Repayable Investment Fund \$	Total 2012 \$	2011 \$
ASSETS							
CURRENT ASSETS							
Cash	58,793	41,542	546,727	39,272	66,014	752,348	831,174
Accounts receivable	65,682	-	-	-	-	65,682	49,975
Due from government agencies	24,181	-	-	-	-	24,181	21,993
Contributions receivable	-	-	-	-	-	-	13,520
Due from inter-funds	-	46,140	6,432	8,579	19,895	81,046	81,059
Due from Southeast Training and Employment	<u>148,666</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>148,666</u>	<u>49,257</u>
LOANS RECEIVABLE (notes 3(d), 4)	<u>297,322</u>	<u>87,682</u>	<u>553,159</u>	<u>47,851</u>	<u>85,909</u>	<u>1,024,072</u>	<u>1,046,978</u>
	-	-	<u>466,793</u>	<u>20,303</u>	<u>19,484</u>	<u>506,580</u>	<u>419,449</u>
LIABILITIES							
CURRENT LIABILITIES							
Accounts payable and accrued liabilities	101,989	-	-	-	-	101,989	37,641
Due to inter-funds	81,046	-	-	-	-	81,046	81,059
Due to Southeast Resource Development Council	<u>106,610</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>106,610</u>	<u>90,261</u>
REPAYABLE INVESTMENT FUNDS (notes 5)	<u>289,645</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>289,645</u>	<u>208,961</u>
DEFERRED CONTRIBUTIONS	<u>29,450</u>	<u>32,364</u>	<u>-</u>	<u>200,000</u>	<u>200,000</u>	<u>432,364</u>	<u>432,364</u>
	-	-	-	-	-	<u>29,450</u>	<u>20,372</u>
FUND BALANCES	<u>319,095</u>	<u>32,364</u>	<u>-</u>	<u>200,000</u>	<u>200,000</u>	<u>751,459</u>	<u>661,697</u>
Externally restricted	-	55,318	1,019,952	(131,846)	(94,607)	848,817	826,503
Unrestricted	<u>(21,773)</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>(21,773)</u>	<u>(21,773)</u>
	<u>(21,773)</u>	<u>55,318</u>	<u>1,019,952</u>	<u>(131,846)</u>	<u>(94,607)</u>	<u>827,044</u>	<u>804,730</u>
On behalf of the Board:	<u>297,322</u>	<u>87,682</u>	<u>1,019,952</u>	<u>68,154</u>	<u>105,393</u>	<u>1,578,503</u>	<u>1,466,427</u>

 Director

 Director

See Auditor's Report and accompanying notes

SOUTHEAST COMMUNITY FUTURES DEVELOPMENT CORPORATION
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED MARCH 31, 2012

	2012 \$	2011 \$
OPERATING ACTIVITIES:		
Excess (deficiency) of revenues over expenditures	22,314	(151,558)
Changes in non-cash operating working capital items:		
Accounts receivable	(15,707)	34,339
Due from government agencies	(2,188)	(3,046)
Contributions receivable	13,520	(13,520)
Due from inter-funds	13	16
Due from Southeast Training and Employment	(99,409)	913
Accounts payable and accrued liabilities	64,348	16,936
Due to inter-funds	(13)	(16)
Due to Southeast Resource Development Council	16,349	(13,187)
Deferred contributions	<u>9,078</u>	<u>(15,124)</u>
	<u>8,305</u>	<u>(144,247)</u>
INVESTING ACTIVITIES:		
Loan disbursements, net of repayments and provisions for loan impairments	<u>(87,131)</u>	<u>259,111</u>
NET INCREASE (DECREASE) IN CASH DURING THE YEAR	(78,826)	114,864
CASH BALANCE, beginning of year	<u>831,174</u>	<u>716,310</u>
CASH BALANCE, end of year	<u><u>752,348</u></u>	<u><u>831,174</u></u>

See Auditor's Report and accompanying notes

SOUTHEAST COMMUNITY FUTURES DEVELOPMENT CORPORATION
STATEMENT OF OPERATIONS AND CHANGES IN FUND BALANCES
FOR THE YEAR ENDED MARCH 31, 2012

	Operating Fund \$	Regular Repayable Investment Fund \$	Regular Non-repayable Investment Fund \$	Disabled Repayable Investment Fund \$	Youth Repayable Investment Fund \$	Total 2012 \$	2011 \$
EXPENDITURES							
Audit	7,755	-	-	-	-	7,755	7,952
Bad debt	-	-	23,147	9,393	12,055	44,595	252,679
Bank and interest charges	26	-	145	-	-	171	214
Advertising and promotion	(28)	-	-	-	-	(28)	41
Board meetings and travel	23,381	-	-	-	-	23,381	29,920
MEDAC program expenses	-	-	-	-	-	-	20,000
Insurance	1,437	-	-	-	-	1,437	417
Legal fees	-	-	-	-	-	-	122
Membership fees	3,346	-	-	-	-	3,346	2,985
Miscellaneous	1,418	-	-	-	-	1,418	2,112
Office supplies	10,664	-	-	-	-	10,664	18,864
Professional fees	-	-	-	-	-	-	2,367
Community Economic Development project costs	38,770	-	-	-	-	38,770	-
Website Development project costs	20,000	-	-	-	-	20,000	-
Rent (note 6)	31,550	-	-	-	-	31,550	31,304
Salaries and benefits	244,884	-	-	-	-	244,884	240,033
Staff travel	9,199	-	-	-	-	9,199	6,918
Telephone	3,930	-	-	-	-	3,930	5,015
	<u>396,332</u>	<u>-</u>	<u>23,292</u>	<u>9,393</u>	<u>12,055</u>	<u>441,072</u>	<u>620,943</u>
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES	-	224	36,610	(8,949)	(5,571)	22,314	(151,558)
FUND BALANCE, beginning of year	<u>(21,773)</u>	<u>55,094</u>	<u>983,342</u>	<u>(122,897)</u>	<u>(89,036)</u>	<u>804,730</u>	<u>956,288</u>
FUND BALANCE, end of year	<u>(21,773)</u>	<u>55,318</u>	<u>1,019,952</u>	<u>(131,846)</u>	<u>(94,607)</u>	<u>827,044</u>	<u>804,730</u>

See Auditor's Report and accompanying notes

SOUTHEAST COMMUNITY FUTURES DEVELOPMENT CORPORATION
NOTES TO FINANCIAL STATEMENTS
MARCH 31, 2012

1. PURPOSE OF THE ORGANIZATION

Southeast Community Futures Development Corporation is a community based organization that provides loans and financial services to small businesses that are otherwise unable to obtain financing. It was originally established by Bloodvein, Brokenhead Ojibway Nation, Little Grand Rapids, Buffalo Point, Hollow Water, Black River, Berens River, Poplar River and Pauingassi First Nations for small businesses within these member First Nations and their members. The Organization was incorporated as a company without share capital under the Manitoba Corporations Act. The Organization is generally exempt from federal and provincial income taxes under the Income Tax Act in accordance with paragraph 149(1)(l).

2. FUTURE ACCOUNTING CHANGES

In December 2010, the Canadian Institute of Chartered Accountants issued a new accounting framework applicable to Not-for-Profit Organizations. Effective for fiscal years beginning on or after January 1, 2012, Not-for-profit organizations will have to choose between International Financial Reporting Standards (IFRS) and Canadian accounting standards for Not-for-Profit Organizations. Early adoption of these standards is permitted. The Organization currently plans to adopt the new accounting standards for Not-for-Profit organizations for its fiscal year beginning on April 1, 2012. The impact of transitioning to these new standards is not expected to be significant.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Southeast Community Futures Development Corporation operates with most aspects of its funding subject to the control of the Government of Canada. The significant policies are explained below:

A. FINANCIAL STATEMENT PRESENTATION

These financial statements have been prepared in accordance with the accounting standards for Not-for-Profit organizations published by the Canadian Institute of Chartered Accountants, using the restricted fund method of accounting for contributions.

The Operating Fund accounts for the corporation's program delivery and administration activities. This fund reports unrestricted resources and restricted operating grants.

The Investment Fund accounts for the investment activities to assist small businesses and entrepreneurs in the form of loans. Investment funds are segregated into repayable and non-repayable funds.

The accounting policies of the Organization are in accordance with Canadian generally accepted accounting principles followed by Not-for-Profit organizations. Outlined below are those policies considered to be particularly significant.

B. REVENUE RECOGNITION

Restricted contributions related to general operations are recognized as revenue of the Operating Fund in the year in which the related expenses are incurred.

Restricted contributions for special purposes are deferred and recognized as revenue in the year in which the related expenditures are incurred.

Unrestricted contributions are recognized as revenue, of the Operating Fund, in the year in which they are received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Investment income is recognized as revenue in the restricted Investment Fund when earned.

SOUTHEAST COMMUNITY FUTURES DEVELOPMENT CORPORATION
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C. REPAYABLE INVESTMENT FUNDS

Funds received from Western Economic Diversification Canada for investment purposes are recognized as liabilities when received.

Any unencumbered cash balances in each of the Repayable Investment Funds on March 31, 2017 will be repaid to Western Economic Diversification Canada. In addition, all subsequent principal collections on loans will be repaid to Western Economic Diversification Canada until the amount of each original Repayable Investment Fund is fully repaid.

When the original amount of each Repayable Investment Fund contribution has been fully repaid, one-half of the remaining assets of each Repayable Investment Fund shall be repaid to Western Economic Diversification Canada. However, if the realizable assets are insufficient to repay the full amount of each Repayable Investment Fund contribution, the organization's requirement to repay the full amount will be terminated once the full value of the assets credited to each Repayable Investment Fund is paid to Western Economic Diversification Canada.

D. LOANS RECEIVABLE

Loans receivable are stated net of an allowance for loan impairment and net of any unearned interest. Interest income is recorded on an accrual basis unless the loan is classified as an impaired loan.

Loans receivable are considered to be impaired when, in management's opinion, there is reasonable doubt as to the ultimate collectability of some portion of the principal or interest. When a loan is classified as impaired, recognition of interest in accordance with the original loan agreement ceases. Subsequent payments of interest or principal received on an impaired loan are recorded as a reduction of the recorded investment in the loan. Interest is recognized only when all allowances for loan impairment have been reversed.

Impaired loans are recorded at their estimated realizable amounts.

E. ALLOWANCE FOR LOAN IMPAIRMENT

The allowance for loan impairment is maintained at an amount considered adequate to absorb anticipated credit related losses. This account is increased by the provision for impaired loans, charged to income in the case of non-repayable Investment Fund loans or to the liability in the case of repayable Investment Fund loans, and reduced by write-offs, net of recoveries.

Specific provisions are established on a loan by loan basis to absorb losses on all doubtful accounts that have been identified as a result of the corporation's regular review of its loan portfolio.

Write-offs are recorded after all restructuring or collection activities have taken place and the possibility of further recovery is considered to be remote.

F. USE OF ESTIMATES

The preparation of financial statements in accordance with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenditures for the year then ended. Actual results may differ from such estimates. Balances for which estimates were used were accounts receivable, accrued liabilities, loans receivable and allowance for loan impairments, incomplete programs and program allocations.

SOUTHEAST COMMUNITY FUTURES DEVELOPMENT CORPORATION
NOTES TO FINANCIAL STATEMENTS
MARCH 31, 2012

G. FINANCIAL INSTRUMENTS

The Organization has classified each of its financial instruments into the following accounting categories. The category for an item determines its subsequent accounting.

<u>Asset/Liability</u>	<u>Category</u>
Cash	Held for trading
Accounts receivable	Loans and receivables
Accounts payable	Other liabilities

- Held for trading items are carried at fair value, with changes in their fair value recognized in the Statement of Operations.
- Loans and receivables are carried at amortized cost, using the effective interest method, net of any impairment.
- Other liabilities are carried at amortized cost, using the effective interest method.

The Organization has elected to follow the disclosure requirements of Section 3861 "Financial Instruments - Disclosure and Presentation" of the CICA Handbook.

4. LOANS RECEIVABLE

	Regular Non-repayable \$	Disabled Repayable \$	Youth Repayable \$	2012 \$	2011 \$
Loans receivable	1,150,876	57,233	152,185	1,360,294	1,282,107
Less: allowance for impairment	<u>684,083</u>	<u>36,930</u>	<u>132,701</u>	<u>853,714</u>	<u>862,658</u>
Loans receivable, net	<u>466,793</u>	<u>20,303</u>	<u>19,484</u>	<u>506,580</u>	<u>419,449</u>

5. DESCRIPTION OF FUNDS

Operating Fund:

The unrestricted Operating Fund records the operating activities of the Organization.

Externally Restricted Funds:

(a) Youth Investment Fund

The corporation received a repayable Youth Investment Fund contribution of \$200,000 from Western Economic Diversification Canada to be used in the provision of loans, loan guarantees and equity investments to businesses owned by persons under the age of 29 years. The maximum amount of the loan is not to exceed \$25,000 for a term not exceeding 5 years. The minimum rate of interest will not normally be less than the prime rate plus two percent.

(b) Disabled Investment Fund

The corporation received a repayable Disabled Investment Fund contribution of \$200,000 from Western Economic Diversification Canada to be used in the provision of loans, loan guarantees and equity investments to businesses owned by persons with disabilities. The maximum amount of the loan is not to exceed \$150,000 for a term not exceeding 5 years. The minimum rate of interest will not normally be less than the prime rate plus two percent.

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(c) Regular Repayable Investment Fund

The corporation received a Regular Repayable Investment Fund contribution of \$32,364 from Western Economic Diversification Canada to be used in the provision of loans, loan guarantees and equity investments in a new business or expansion of an existing business. The maximum amount of the loan is not to exceed \$150,000 for a term not exceeding 5 years. The minimum rate of interest will not normally be less than the prime rate plus two percent.

6. RELATED PARTY TRANSACTIONS

Shawano-Wapunong Building Inc. and Southeast Resource Development Council Corporation are commonly controlled corporations. Southeast Community Futures Development Corporation rents its premises from Shawano-Wapunong Building Inc. and paid rent of \$31,550 (2011 - \$31,304).

7. PENSION PLAN

The organization maintains a defined contribution pension plan for most of its employees. All contributions are fully funded on a monthly basis and are included in salaries and benefits expenditures. Funds are held "in trust" at London Life Insurance Co. The plan is in compliance and is in good standing with the provisions of the Pension Benefit Standards Act and the Income Tax Act of Canada.

8. ECONOMIC DEPENDENCE

The organization receives the majority of its funding from the Government of Canada represented by the Minister of Western Economic Diversification Canada. The organization's ability to continue viable operations is dependant upon this funding.

9. CONTINGENT LIABILITIES

The organization receives funding from various government agencies based on specific budgeted program needs and allocates certain expenditures to the various programs. In many cases the funding agency has the right to review accounting records to ensure compliance with the terms and conditions of their funding agreements. At this time, no estimate of the requirements, if any, to reimburse the agencies can be made. Management feels that their allocations of expenditures are fair and accurate in the circumstances.

10. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

The Organization's financial instruments consist of cash, accounts receivable, due from government agencies, loans receivable, accounts payable and accrued liabilities and advances to/from related organizations. It is management's opinion that the organization is not exposed to significant interest, currency or credit risks arising from these financial instruments. The Organization is exposed to credit risk on its loans receivable. Credit risk is when one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss.

The fair value of these financial instruments, except for loans receivable and advances to/from related organizations, correspond to their carrying value due to their short-term maturity. The fair value of the advances to/from related organizations is not readily determinable because of the related party nature of the balances.

11. COMPARATIVE FIGURES

Certain comparative figures have been re-classed to conform with the current year's presentation.